

**STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE 4<sup>TH</sup> QUARTER/ YEAR ENDED MARCH 31, 2013**

PARTICULARS	STANDALONE				CONSOLIDATED		AUDITED SEGMENT-WISE FINANCIAL RESULTS FOR THE 4 <sup>TH</sup> QUARTER/YEAR ENDED MARCH 31, 2013							
	Quarter Ended		Year Ended		Year Ended		STANDALONE		STANDALONE		CONSOLIDATED		CONSOLIDATED	
	31.03.2013	31.12.2012	31.03.2012	31.03.2012	31.03.2013	31.03.2012	Quarter Ended	Year Ended	Year Ended	Quarter Ended	Year Ended	Year Ended	Year Ended	
<b>PART-I</b>	<b>AUDITED</b>						<b>AUDITED</b>							
1 Net Sales / Income from Operations	53,166	49,201	49,504	195,123	182,797	212,907	195,375							
Other Operating Income	46	4	66	73	101	302	154							
<b>Total Income from operations (Net)</b>	<b>53,212</b>	<b>49,205</b>	<b>49,570</b>	<b>195,196</b>	<b>182,898</b>	<b>213,209</b>	<b>195,529</b>							
<b>2 Expenses</b>														
Operating expenses	43,090	40,202	39,910	158,034	147,383	171,830	156,832							
Employee benefits expense	2,568	2,651	2,384	10,683	9,132	11,209	9,583							
Depreciation and amortisation expense	1,133	1,076	1,106	4,208	3,787	4,640	4,157							
Other Expenses	3,547	2,914	3,437	11,871	11,828	12,695	13,315							
Total Expenses	50,338	46,842	46,837	184,796	172,130	200,373	183,887							
<b>3 "Profit From Operations Before Other Income, Finance costs and Exceptional Items (1-2)"</b>	<b>2,874</b>	<b>2,363</b>	<b>2,733</b>	<b>10,400</b>	<b>10,768</b>	<b>12,836</b>	<b>11,642</b>							
4 Other Income	234	(14)	40	420	332	632	413							
<b>5 Profit from ordinary activities Before Finance costs &amp; Exceptional Items (3+4)</b>	<b>3,108</b>	<b>2,349</b>	<b>2,773</b>	<b>10,820</b>	<b>11,100</b>	<b>13,468</b>	<b>12,055</b>							
6 Finance Costs	747	774	844	3,217	3,328	3,363	3,500							
<b>7 Profit from ordinary activities After Finance costs but Before Exceptional Items (5-6)</b>	<b>2,361</b>	<b>1,575</b>	<b>1,929</b>	<b>7,603</b>	<b>7,772</b>	<b>10,105</b>	<b>8,555</b>							
8 Exceptional Items	(70)	(0)	(275)	(37)	(400)	-	-							
<b>9 Profit from ordinary Activities before tax (7+8)</b>	<b>2,291</b>	<b>1,575</b>	<b>1,654</b>	<b>7,566</b>	<b>7,372</b>	<b>10,105</b>	<b>8,555</b>							
10 Tax Expense - Current & Deferred	822	440	553	2,289	2,202	3,069	2,639							
-For Earlier Years	82	-	(14)	82	(14)	83	(18)							
<b>11 Net Profit from ordinary activities after tax (9-10)</b>	<b>1,387</b>	<b>1,134</b>	<b>1,115</b>	<b>5,195</b>	<b>5,184</b>	<b>6,953</b>	<b>5,934</b>							
12 Extraordinary items (net of tax expense)	-	-	-	-	-	-	-							
<b>13 Net Profit for the period (11-12)</b>	<b>1,387</b>	<b>1,134</b>	<b>1,115</b>	<b>5,195</b>	<b>5,184</b>	<b>6,953</b>	<b>5,934</b>							
14 Minority Interest	-	-	-	-	-	2	(16)							
<b>15 Net Profit/ (Loss) after taxes, minority interest (13+14)</b>	<b>1,387</b>	<b>1,134</b>	<b>1,115</b>	<b>5,195</b>	<b>5,184</b>	<b>6,951</b>	<b>5,950</b>							
16 Paid up Equity Share Capital (face value-Rs. 2/- each share)	1,457	1,457	1,454	1,457	1,454	1,457	1,454							
17 Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	37,590	33,143	40,695	34,927							
18 Earning per share -EPS (not annualized)-In Rs.	1.90	1.56	1.53	7.13	7.13	9.6	8.19							
Basic Diluted	1.90	1.55	1.52	7.11	7.10	9.5	8.15							
<b>PART-II</b>														
<b>A PARTICULARS OF SHAREHOLDING</b>														
1 Public Shareholding														
-Number of shares	22,375,357	22,448,954	22,501,594	22,375,357	22,501,594	22,375,357	22,501,594							
-Percentage of shareholding	30.72%	30.83%	30.94%	30.72%	30.94%	30.72%	30.94%							
2 Promoters & Promoter Group Shareholding														
a. Pledged / Encumbered							NIL							
b. Non-encumbered														
-Number of Shares	50,450,643	50,377,046	50,213,596	50,450,643	50,213,596	50,450,643	50,213,596							
-Percentage of Shares (as a % of total shareholding of promoter & promoter group)	100%	100%	100%	100%	100%	100%	100%							
-Percentage of Shares (as a % of total share capital of the Company)	69.28%	69.17%	69.06%	69.28%	69.06%	69.28%	69.06%							
<b>B INVESTOR COMPLAINTS</b>	Pending at the beginning of the quarter		Received during the quarter		Disposed off during the quarter		Remaining unresolved at the end of the quarter							
Quarter ended March 31, 2013					NIL									
<b>Notes:</b>														
1. The above results have been reviewed & recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 15 <sup>th</sup> May, 2013.														
2. The figures for the previous year have been regrouped/ reclassified, wherever required.														
3. The Consolidated figures include financials of its subsidiaries and joint venture companies.														
4. The Board of Directors have recommended a Final Dividend @ 30% (Re. 0.60 per share) in addition to Interim Dividend of 20% (Re. 0.40 per share) already declared aggregating to total dividend of 50% (Previous Year - 50%).														
5. The Compensation Committee while approving the Employee Stock Option Scheme -2006 Part VI, granted 4,45,000/- Options to the eligible employees.														
6. The figures of the last quarter for the current year and for previous year are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto 3 <sup>rd</sup> quarter. Also, the figures upto the end of 3 <sup>rd</sup> quarter were only reviewed and not subjected to audit.														
7. Exceptional items represents provision for diminution in the value of investment in the subsidiaries (net of reversal of excess provision)														
	For & on behalf of the Board													
	D P Agarwal													
	Vice Chairman & Managing Director													
Date : May 15 2013														
Place : Gurgaon														