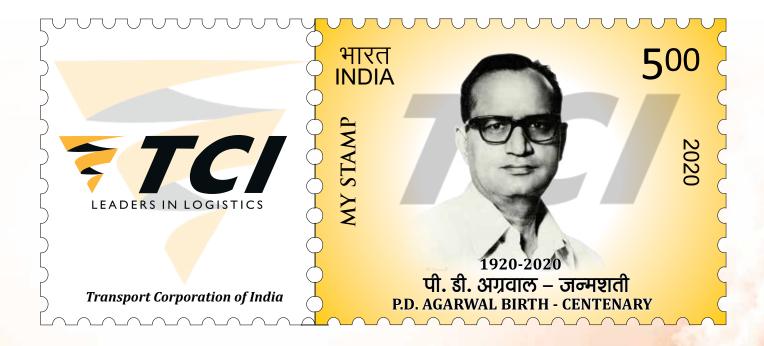
# ENROUTE

C O M M E M O R A T I V E I S S U E





## BIRTH CENTENARY

Late Shri PD Agarwal (Shri PD Ji) Founder Chairman, TCI Group

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Release of "Customized My Stamp and Special Cover"

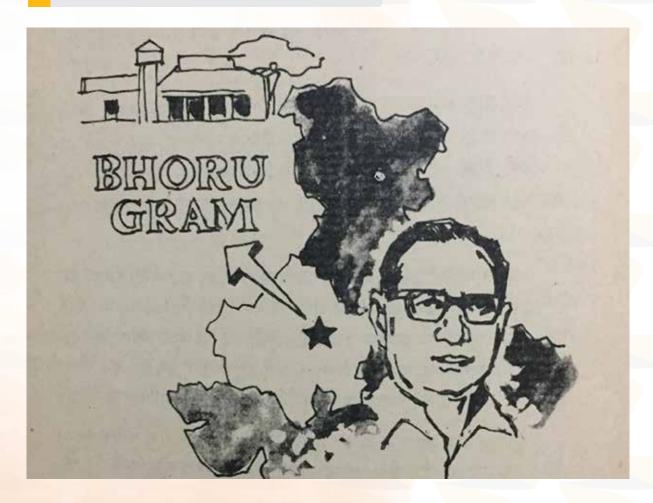
## PREFACE

It's been 38 years of the irreparable loss but Shri PDji continues to live in hearts of people, known and unknown. Each has a story of some kindness to tell.



To understand what made Shri PDji universally loved and respected, and how he began to be regarded as the "Pioneer of the Indian Transport Industry", let us look at the major milestones as we flip through the pages..

### **1920:** Birth of a Star



Born to his parents in their ancestral house, Shri Prabhu Dayal Agarwal (Shri PDji) grew up in the pastoral simplicity of Bari Nangal in Rajasthan. At a young age of 13, with his father's blessing, he left the small village and set out on a journey to discover life.

## 1945: A Leap in the Dark

Shri PDji made his humble beginning from Siliguri, where the tea estates are famous. He opened a small kirana/grocery shop to service the people working in the tea estates.

Young PDji was fearless and spoke about Abraham Lincoln. His human relations were exemplary and he gave full value to human dignity. He seemed to inspire trust naturally. People could depend on him for help.

# **Calcutta:** Right Thing in the Right Place at the Right Time

Post migrating to Calcutta, Shri PDji started working at a cloth shop and soon he did a brisk business in parachute silk. He was a great success.

Shri PDji always planned for the future. Ambition spurred him. As soon as he reached a goal, his eyes were set on another goal. He was an avid reader of newspapers. It was the source of his general knowledge. Nothing escaped his eyes and so, few years down the line, Shri PDji anticipated that road transport had a future.

## 1958: Writing a New Chapter

#### **The Light House**

Identifying the potential of road transport in the growing economy of the country, Shri PDji probed the remote inaccessible areas and founded Transport Corporation of India (TCI) with just "one truck, one office".

TCI was a declaration of his commitment to the concept of the unity and integrity of India. The name chosen for the organization - 'Transport Corporation of India', meant huge responsibilities but Shri PDji did not compromise. The motto was to offer quality in service. Advertising on the front page of The Statesman, was a big statement those days.



PDji was not discouraged even when the first truck was destroyed in a fire. He compensated the customers, even though being not liable to pay legally. Due to this act the word spread that goods entrusted to TCI would always be safely transported. Customers could depend on him. Soon after, branches multiplied and TCI was there all over the country.

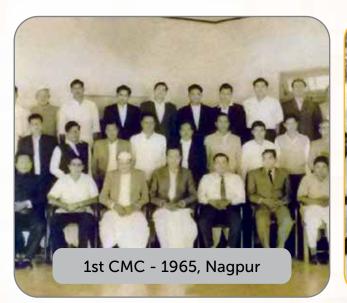
"I am ready to make any sacrifice to please the customer: if not, why am I in business? The customer is king."

-Shri Prabhu Dayal Agarwal ji

#### **Success of the Group Companies**

TCI grew to become a Private Limited company in 1965 and Public Limited in 1974 with its main activities being transport services and aluminum extrusion.

Today, Transport Corporation of India (TCI Group) is a leading integrated multimodal services player with a strong employee base of 7000+, its own and outsourced fleet of 12,000+ vehicles (trailers and trucks), covering a delivered distance of 500 Mn Km per year, 12 million sq. ft. of warehouse space, 7 coastal cargo ships, 3 automobile trains and 1400+ own branches across India, providing comprehensive solutions for all types of requirements.







Controlling Manager's Conference (CMC): is an annual get together of the senior most team members of the company. TCI was a pioneer in such interactions.

Shri Prabhu Dayal Agarwal ji also started Assam Bengal Carriers (ABC) which was launched in 1962 to provide logistics services to the North East of India.



Shri. P D Agarwal, Founder Chairman, TCI Group presenting cheque to the then Honorable Prime Minister of India, Mrs. Indira Gandhi in 1972 towards the National Defence fund

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#### The thirst to quench more

After successfully establishing the road transport business, PDji wanted to grow further and hence entered the steel & textile business. Bhoruka Steel Ltd was established by Shri PDji in the year 1970. It started with setting up of a mini steel plant in Bangalore with an annual capacity of 50000 tons of MS billets. Bhoruka group is the first Company in the private sector to successfully set up a hydropower station and has also founded companies in various sectors such as Industrial Gases, Education, Community Welfare and allied activities. Bhoruka Gases Limited, established in 1974, is a manufacturer, importer & exporter of specialty & rare, industrial and liquid gas products.

#### **The Father-Figure**

PDji is considered the founder of the Indian transport industry. When he entered the transport industry it had a disreputable status. He strove hard for the road transport business to be recognized as an industry and for it to acquire a dignified status. PDji was instrumental in transforming the transport sector and gave it the form of an industry which made the Government pay attention to its views. During the 70s the industry had been urging the Government to increase the density of roads and also to set-up an Inter-State transport commission which would be vested with powers to issue permits to commercial vehicles.

In the Mid-70s when there were transport strikes, he was called upon to resolve the problems as he had the reputation of being impartial.



#### **Serving the Community**

PDii's contribution Shri our society extends beyond transport to spheres, like education, health care. and women empowerment. He established educational and vocational institutions, clinics and dispensaries in interiors for the benefit of rural people. He felt that industrial houses must look beyond profitability of the companies and care for

the underserved and underprivileged people, especially in rural areas. Shri PDji was interested that children from remote areas should be enabled to go to schools. Hence when an old teacher reached out to him to start a school for girls in his village, he did not hesitate and immediately gave all the funds that were needed. Today the school houses 1000 girls with a hostel and other facilities.

"To me life means one long opportunity to be good and do good: if that is religion, I practice it most ardently every moment."

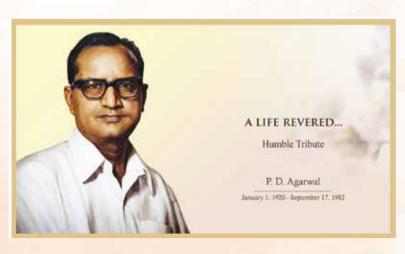
-Shri Prabhu Dayal Agarwal ji

Shri PD Agarwal popularized the practice of Rooftop Rain Water Harvesting and also worked on Planet Saving Initiatives which were supported by Rural Electrification Corporation (REC) and Ministry of Non-Renewable Energy (MNRE) of India.

In 1962, Shri P.D. Agarwal (PDji) founded Bhoruka Charitable Trust (BCT) as a charity foundation. From 1962, BCT provided financial assistance to individuals, educational institutions, hospitals, and various other organizations. During this period, BCT was not directly involved in the implementation of projects or initiatives

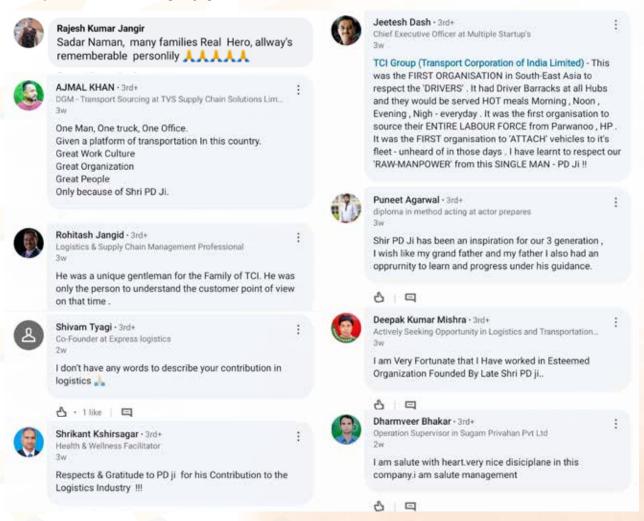
"I believe that this earth is the natural abode of truth and goodness, not an imaginary heaven."

- Shri Prabhu Dayal Agarwal ji



Apart from the activities in Phase-I, BCT initiated the activities in and around the village, Bhorugram (Nangal Bari), district Churu, Rajasthan, and directly became involved in implementation in activities relating to the development of rural infrastructure, formal education, hospital etc.

As they say, "A man is remembered for small acts of courtesy, little acts of kindness, gestures. They speak silently." Such was Shri Prabhu Dayal, whose life gave his name a rare aptness and his legacy goes on...



Celebrating 100 years of the legend, the visionary who remains a source of inspiration.

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Celebration of Birth Centenary of Late Shri P.D Agarwal (PDji)
Founder Chairman, Transport Corporation of India Limited

Release of Shri P.D Agarwal (PDji) Birth Centenary "Customized My Stamp & Special Cover" by Department of Posts, in the august presence of Honorable Minister of Skill Development and Entrepreneurship (MSDE), Dr. Mahendra Nath Pandey



Chief Guest

Dr. Mahendra Nath Pandey

Honorable Minister of Skill Development and Entrepreneurship (MSDE)

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(Dr. Mahendra Nath Pandey - Honorable Minister of Skill Development and Entrepreneurship (MSDE), Shri. D. P. Agarwal, Chairman & Managing Director - TCI Group, Shri. Dushyant Mudgal, Director Postal Services - Delhi Circle, and Mr. Rajkiran Kanagala, Sr. VP & Group Head - Business Development - TCI, present at the Honorable Minister's residence for the stamp release.)

It was a proud moment for us at TCI, when Shri. PD ji's 100th Birth Anniversary was celebrated through an official release of "Customized My Stamp and Special Cover" commemorated in his memory on 22<sup>nd</sup> of December, 2020.



The stamp was released by the Department of Posts, Government of India, in the august presence of the Honorable Minister of Skill Development and Entrepreneurship (MSDE), Shri. Mahendra Nath Pandey at New Delhi on 22nd of December, 2020.

More than 400 people were witness to this momentous occasion, including esteemed members of AIMTC, AITWA, other leading state transport associations, IIHMR, express and logistics industry, via online video conferencing.



Mr. Chander Agarwal, MD – TCI Express Ltd. & Director – TCI Group quoted PD ji "To me life means one long opportunity to be good and to do well; if that is religion, I practice it most ardently every moment" that instilled in the audience, a sense of complete commitment towards society at large.

Mr. Vineet Agarwal, MD – TCI thanked The Honorable Minister of Skill Development and Entrepreneurship (MSDE), Dr. Mahendra Nath Pandey, for gracing the occasion and the Department of Posts, for its vital support and guidance, that the release of PDJi's "Customized My Stamp and Special Cover" has been possible.



Reverence and admiration poured in for Shri PDji, as the celebration was witnessed by all....



Shri. Mahendra Nath Pandey, vividly recalled his interactions and experiences with Shri PDji and with TCI.

A video has been commemorated to capture the entire event:







The event was live streamed on facebook which can be viewed here:







## Source of Inspiration.....

"Organizations are built by people. People are built by opportunities. Only a true leader provides those opportunities. Shri Prabhudayal Agarwal (PDji, as he was affectionately called) was among such people.

From humble beginnings at a small village in rural Rajasthan, the son of a shop keeper, PDji as young lad of 13 made the momentous decision to migrate to Calcutta. With just a few rupees in his pocket and immense courage, he nurtured the dream of making something of himself. Little could be thought that this man would grow up to become a legend. Not only to the people around him, but to the nation as a whole.

PD Ji started his job as a shop assistant which paved way for small successes in his life. India, free from British dominance was growing at a phenomenal pace and PDji realised the potential in creating the transport infrastructure that the country desperately needed. Thus in 1958, the first office of TCI with just one truck plying between Calcutta and Bombay was set up in the busy Kali Krishna Tagore Street. From here on, the sky was the limit.

The management gurus of today stress on companies the need to develop the human side of management, to feel for the people. Profits they say, will follow. As a young human relation policies that he created are still new to many industries. Among many, families of deceased company employees were given full compensation and their children educated and employed in the company.

A very independent man, he often did not wait for things to be done but used to do it himself. Not at once was he overawed by odds in life. For him then, it was just a matter of time that TCI grew to become a Private Limited company in 1965 and Public Limited in 1974. Other companies founded by him ranged from engineering to Textile mills, Paper mills to Steel mills. TCI as the parent also grew and increased its presence to become the foremost transport company in India. In his pursuit to better the infrastructural growth

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he served in the Transport Development Corporation of Central Govt. as a member and represented many other Transport organizations.

With substantial achievements in his belt, PDji looked back to his village and started developmental work there. Building schools and creating drinking water facilities, he made Bhorugram into a model village for the entire nation. He set up many charitable trusts which still impart free education and medical help. They continue to work tirelessly for the welfare of the people in villages. He was a liberal donor to any good cause.

The greatness of PDji is still felt. The impact he left on other peoples' life has been tremendous. His deeds have been like projections of a humane and liberal minded man with a will as strong as iron. He was a friend and guide to everyone associated with him. To some he was loving and kind, while to others a strong task master. Everyone associated with him may have a different point of view, but all have a common feeling that PDji was a simple, affectionate, kind and a great man. All say the same truth about Prabhu Dayal.

At TCI, the ideals and visions of our Founder-Chairman will always remain a source of inspiration to remain the leader in the transport sector. On his 76th birth anniversary, we reassert our pledge."



Article written by Mr. Vineet Agarwal, MD TCI, on the eve of Shri PDji's 76th Birth Anniversary, which is relevant even today....











## INDIA'S LARGEST & FASTEST EXPRESS DELIVERY COMPANY

































#### **KEY STRENGTHS**



Decades of industry experience



4,300cr

(2019-20) Group Revenue



2.5%

of India's GDP by value



1,400+

IT-enabled own branches



Warehousing space

12 million sq. ft.



**7** Coasta

Coastal Cargo ships

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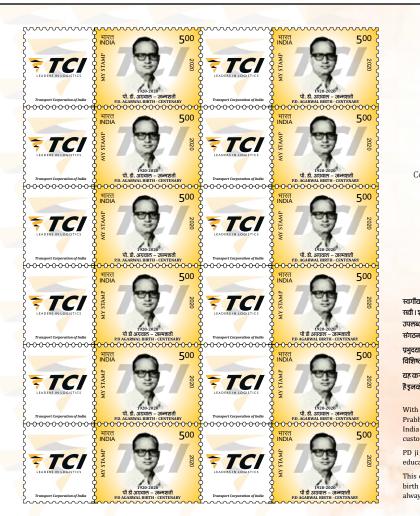
















ट्रांसपोर्ट कॉपोरेशन ऑफ इन्डिया लिमिटेड के संस्थापक स्वर्गीय श्री पी.डी. अग्रवाल की जन्म शताब्दी

Celebration of Birth Centenary of Late Shri P D Agarwal, Founder, Transport Corporation of India Limited



स्वर्गीय श्री प्रभुदयाल अग्रवाल <mark>ने 1958 में ट्रांस</mark>पोर्ट कॉर्पोरेशन ऑफ इंडिया (टीसीआई) <mark>की नींव</mark> सवी। शुरूआत में यह संगठन क<mark>लकत्ता</mark> और बॉम्बे के बीच मात्र एक ट्रक के ज़रिए <mark>अपनी सेवाएँ</mark> उपलब्ध कराता था। विश्वास एवं ग्राहकों के प्रति संपूर्ण प्रतिबद्धता जैसी इनकी धारणाएँ आज भी संगठन की सफलता के लिए महत्वपूर्ण हैं।

प्र<u>भुदयाल जी ने शिक्षा, स्वास्थ्य सेवा और <mark>महिला सश</mark>क्तिकरण जैसे बेत्रों में भी समाज के प्रति</u> विशिष्ट रोगदान किया ।

यह कस्टमाइज्ड माई स्टैंप श्री प्रभुदयाल अग्रवा<mark>ल की</mark> 100वीं जयंती के उपलक्ष्य में <mark>जारी किया जा रहा</mark> है इनके आदर्श और दृष्टि-दर्शन सर्देव प्रेरणा स्त्रोत बने रहेंगे।

With just one truck plying between Calcutta and Bombay, Late Shri Prabhudayal Agarwal (PD ji) laid the foundation of Transport Corporation of India (TCI) in 1958. His belief that trust and total commitment towards customers are key to the success of the organization stands true even today.

PD ji also made distinguished contribution to our society in spheres like education, healthcare and women empowerment.

This customised My Stamp is being released on the occasion of the 100th birth anniversary of Shri Prabhudayal Agarwal. His ideals and vision will always remain a source of inspiration.



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TCI's health and safety programme www.tcisafesafar.com tcisafesafar